

DENISE E. SAMPLE

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(Date)

(Contact Name)

(Contact Job Title)

(Company Name)

(Company Address)

(Company City, State, Zip)

Dear Mr./Mrs./Ms. (Last Name):

As a best-in-class **DME/Pharmaceutical Sales Manager** with an outstanding background in successful sales and marketing programs, I am seeking to align myself with a progressive company poised for strong growth and market expansion. With extensive experience working with talented sales teams, meeting aggressive revenue targets, and delivering first-class sales solutions, I am confident that I can help your company meet aggressive goals as well.

Capitalizing on my success at Laboratory Corporation of America, I am seeking a professional opportunity to leverage my exceptional sales record and proven account management skills to benefit your company as well as your clients. With my practical experience and demonstrated success, I have the drive and talent to quickly become a top performer within your organization.

With this goal in mind, I have attached a resume outlining my qualifications. Some of my key strengths and accomplishments include:

- A proven performer with a track record of outperforming sales goals, delivering high levels of customer service, and achieving successful sales results.
- Maintain a comprehensive understanding of the pharmaceutical and durable medical equipment industry.
- Ability to quickly cultivate relationships with very difficult to access, influential decision makers.
- Proactively approach account and business challenges applying problem-solving skills, persistence, teamwork and resourcefulness to achieve positive results.

Given my sales accomplishments and invaluable expertise, I would like an opportunity to discuss the value I can bring to your organization. I appreciate your consideration and look forward to meeting with you.

Best Regards,

Denise E. Sample

Enclosure: Resume